

S. LAJMI NARAYANA
S.V.L.NO. 02/2006
H.NO.6-3-392,R.L.NO.....
BEHIND PUNDAGUTTA POLICE STATION
HYDERABAD
LICENCE NO. 12/2006



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TELANGANA

Memorandum of Understanding

1) Commencement and Duration of Agreement

- a) This MoU is dated the 26.08.2017 between
- Stratagem Solutions, Hyderabad,
(Telangana State) (Hereinafter "SFS")
 - R.B.V.R.R. Women's College, Narayanguda, Hyderabad. (Through its Principal) (Telangana) (Hereinafter 'The Partner')
- b) The duration of this MoU is 3 years in the first.

2) Aim of the Partnership

- a) The aims of the partnership are consistent with SFS strategic plan and with the aims of the partner.
- b) SFS shall provide ACCA training under the following terms and conditions:
- SFS has agreed to conduct expert training for delivery of ACCA training program which will include resources for exam preparation, trainer deployment, advice on how to navigate the exam material etc.
 - Students will attend the training in the college as per the schedules mutually decided for 40 hours per paper and take up the revision sessions along with the final exams. Cost for the training and other incidentals are attached in Annexure A.
 - Total training hours for Skills level will be 120 hours for 3 papers
 - Students will have to complete 9 mock papers and 2 grand tests before appearing for the exams.
 - SFS has agreed to send the best faculty out of their pool faculty for the training.
 - The fee structures are subject to change with respect to the yearly escalation decided by the ACCA board.

For Stratagem Solutions

Managing Partner

PRINCIPAL
R.B.V.R.R. Women's College
Narayanguda, Hyderabad

- vii) All examinations will be conducted through online mode by CBE center.

3) Publicity and Marketing

- a) SFS and the partner agree to use all reasonable endeavors to promote the reputation of the other and, in particular, to promote the collaborative provision and activities developed through this MoU.
- b) External advertising and publicity (including web-based marketing), relating to the programs developed under this MoU will be jointly agreed between SFS and the partner. All marketing and publicity material produced by The Partner will be subject to approval in line with the ACCA's policy on marketing and publicity prior to dissemination.
- c) The Partner may use ACCA/SFS name on any advertising subject to the points of agreement between the parties with prior written permission from the ACCA/SFS.

4) Termination

After the first 3 years of operation, either party may withdraw from this MoU by giving the other party one academic year's notice in writing of the termination of the Agreement, subject to proper arrangements being made and agreed by both parties for the completion of programs then underway. Notice of termination shall be addressed to the Chief Executive or equivalent of The Partner official.

5) Disputes

- a) This Agreement and any dispute or claim arising out of or in connection with it or its subject matter or formation shall be governed by and construed in accordance with the laws of India.
- b) In case of any question, dispute or differences between the parties arising out of or in connection with this Agreement or breach, termination or validity thereof "Dispute", such Dispute shall be referred for Arbitration.
- c) Such arbitration shall be in accordance with the rules framed under the provisions of the Arbitration and Conciliation Act, 1996 and shall be held in Hyderabad. All proceedings of such arbitration shall be in the English Language.
- d) The Tribunal shall consist of a sole arbitrator Chairman and both the parties agreed to his appointment for resolving dispute.

For Stratagem Solutions



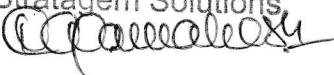

PRINCIPAL
A.S.V.R.M. Women's College
Saravasthade, Hyderabad

With these conditions the present Agreement is formalized, having been read through and approved by the appearing parties, and is signed in duplicate in the place and date indicated above.

For: SFS


Name: N V N Mahesh


Title: Chief Executive Officer

For Stratagem Solutions
Signature: 

Date: 26-8-2017

Witness:

1.  (VAMSHI MOHANA.T)

2.  (AKHILESH.TIWARI)

For: R.B.V.R.R. Women's College

Name: Dr. M. Surekha Reddy

Title: Principal

Signature: 

Date: 26.8.2017

PRINCIPAL
R.B.V.R.R. Women's College
Saravanguda, Hyderabad

ANNEXURE-A**STRATAGEM FINANCIAL SCHOOL— 'EXPERIENCE ACCA' PROGRAM FOR RBVRR WOMEN'S COLLEGE, NARAYANGUDA, HYDERABAD**

In our continuous endeavor to support students in their professional career development we are pleased to extend an exclusive offer to the students of your esteemed college and there are host of benefits available to both students and college.

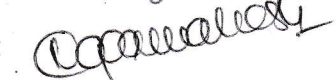
Benefits to the students:

- ✓ 70% scholarship and fee discounts to your college students at first level enabling them to pursue International Qualification with ease.
- ✓ Preferential placement assistance to all the students who complete 3 levels with 3 guaranteed interviews/call letters.
- ✓ Minimum 8 guest seminars by top MNC directors on career guidance and subject matter experts.
- ✓ Best student award to the deserving student on a National level platform.
- ✓ Free re-sit in case they fail the exam or miss any classes with a genuine reason.
- ✓ All these benefits are over and above the qualification benefits.

Benefits to the College:

- The College contributing maximum for promoting the qualification and students progression will be awarded THE BEST COMMERCE COLLEGE OF THE YEAR at a National level platform.
- Two special category awards are reserved for the BEST PRINCIPAL OF THE YEAR and OUTSTANDING FACULTY OF THE YEAR for those who are passionate about the student's development.
- Preferential placement assistance to your students wherein we will strive to arrange campus placements at your college enhancing the brand value of your college.
- Positioning the college as a preferred campus for employers with the students skill set.
- Chance to network with Industry experts and C suite executives.
- Faculty development program to your faculty team enhancing their skills for better subject delivery and pass percentages along with certification.
- Financial benefit to the college for student benefits and other incidentals.

For Stratagem Solutions



Managing Partner



PRINCIPAL
A.S.V.R.R. Women's College
Narayanguda, Hyderabad

Fee structure for the Students: To be paid as per semester year.

| Student Registration | Fee | Knowledge | Exam fee | Training fee | Books fee | Total fee |
|---------------------------------|------|-------------|----------|--------------|-----------|---------------|
| Actual fee | 7100 | Actual fee | 21060 | 50000 | 10620 | 88780 |
| Special fee | 2000 | Special fee | 20160 | 23340 | 4500 | 50000 |
| | | | | | | |
| Student Registration/Annual Sub | Fee | Skills | Exam fee | Training fee | Books fee | Total fee |
| Actual fee | 8550 | Actual fee | 42120 | 50000 | 21240 | 121910 |
| Special fee | 0 | Special fee | 42120 | 27380 | 10500 | 80000 |
| | | | | | | |
| Student Registration | Fee | Essentials | Exam fee | Training fee | Books fee | Total fee |
| Actual fee | 8550 | Actual fee | 56700 | 50000 | 13550 | 128800 |
| Special fee | 0 | Special fee | 56700 | 33825 | 6775 | 97300 |

The actual cost for 3 levels is Rs. 3, 39,490 however we are happy to give a special rate to your college students for 2, 27,300. Apart from this an additional 30% scholarship is available on training fee for the merit students and the eligibility criteria for the scholarship are:

Minimum 90% attendance during the training period and must attend all the guest sessions.

Pass first time and secure at least 60% marks.

Our whole endeavor is to get the student EXPERIENCE ACCA qualification and understand the value and options that this course provides to them while business is given least importance.

Trust we can sign off with your college and be able to position your college as THE BEST COMMERCE COLLEGE for next year.

For Stratagem Solutions

[Signature]
Managing Partner

M. Suneeta Reddy
PRINCIPAL
S.S.V.K.R. Women's College
Saravanguda, Hyderabad